## STADIO HOLDINGS

8<sup>th</sup> Annual General Meeting 19 June 2025

# WE'RE A NEW VISION IN HIGHER EDUCATION







### AGM OVERVIEW

CHAIRPERSON'S WELCOME

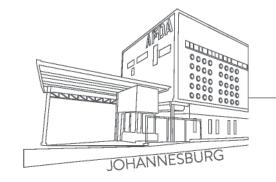
CONSTITUTION OF THE MEETING PRESENTATION OF THE ANNUAL FINANCIAL STATEMENTS AND OTHER COMMITTEE REPORTS

CEO'S FEEDBACK

> QUESTIONS & ANSWERS

RESULTS OF THE ANNUAL GENERAL

**MEETING** 







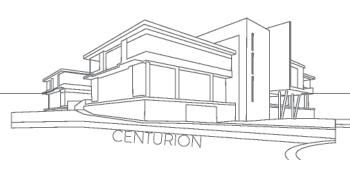


**ORDINARY** 

AND SPECIAL

RESOLUTIONS





**VOTING** 

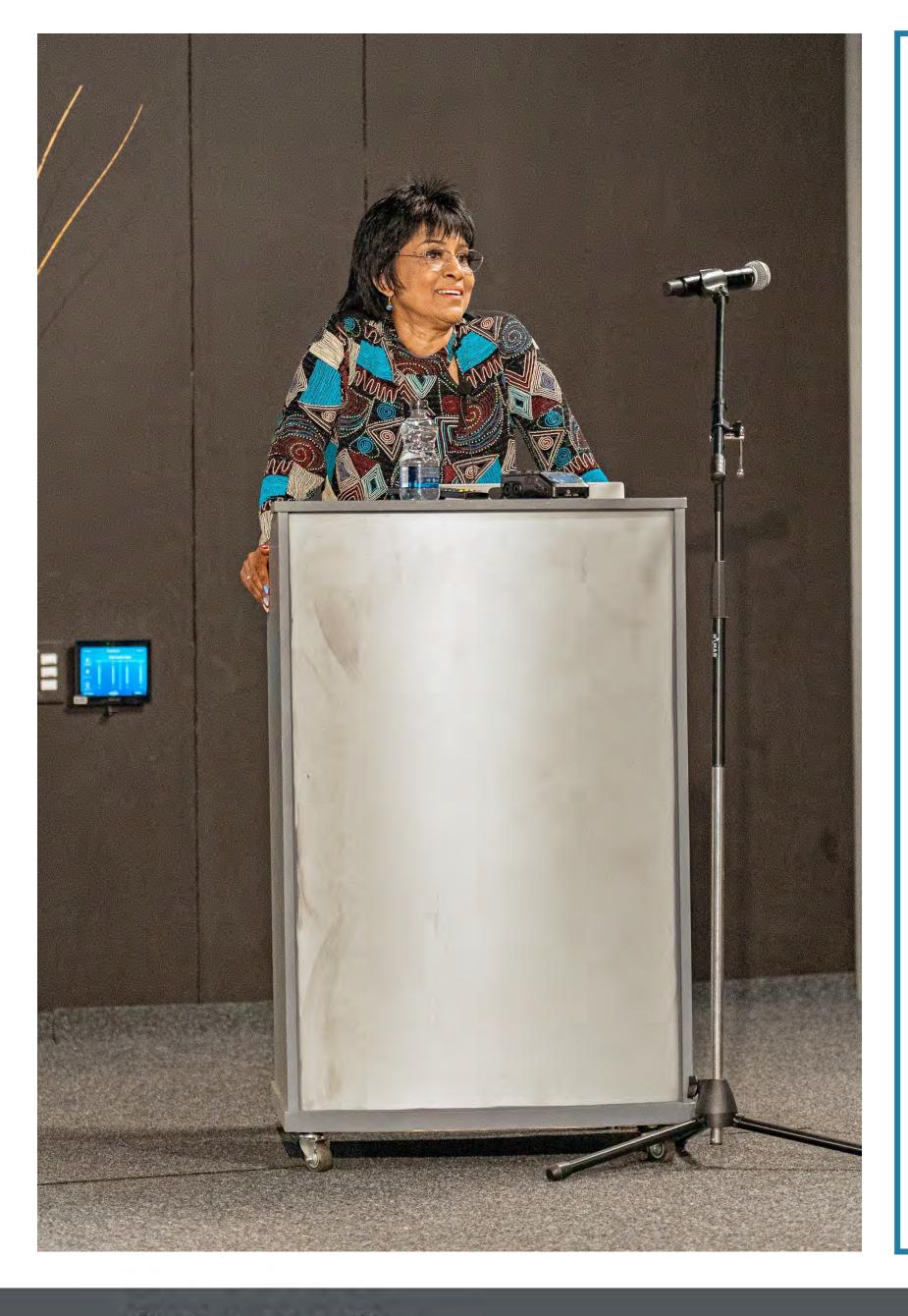
**CLOSES** 



**CLOSURE** 







## CONSTITUTION OF THE MEETING

Our scrutineers, Computershare, confirm a quorum is present and the meeting is properly constituted





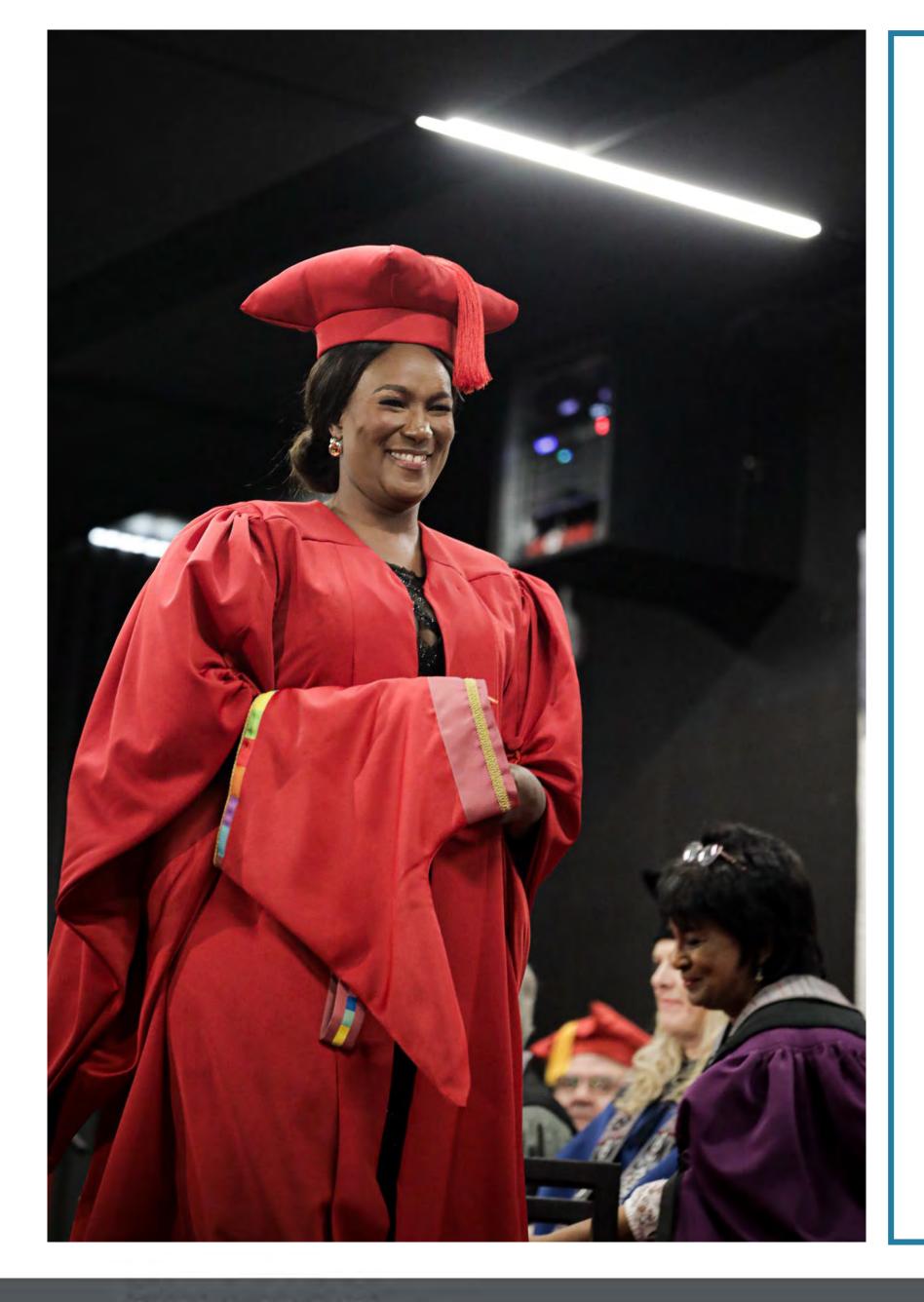
## PRESENTATION OF ANNUAL FINANCIAL STATEMENTS & OTHER COMMITTEE REPORTS

- 24 March 2025: Annual Financial Statements for the year ended 31 December 2024 were published
- 30 April 2025: Integrated Annual Report for the year ended 31 December 2024 was published, including the Transformation, Social and Ethics Report and the Remuneration and Nominations Committee Report
- 30 April 2025: Distributed the Notice of AGM to shareholders and the audited Annual Financial Statements, including the reports of the Directors and the Audit and Risk committee
- The Integrated Annual Report, including the Transformation, Social and Ethics Committee
  Report and the Remuneration and Nominations Committee Report; the audited Annual
  Financial Statements; and the Notice of AGM can be found on the STADIO Holdings website at
  www.stadio.co.za









### ORDINARY RESOLUTIONS

ORDINARY RESOLUTION NO. 1. -

To re-elect Dr Vincent Maphai as an independent non-executive director

ORDINARY RESOLUTION NO. 2. -

To re-elect Ms Mathukana Mokoka as an independent non-executive director





### ORDINARY RESOLUTIONS CONTINUED

#### ORDINARY RESOLUTION NO. 3. -

To re-appoint Ms Mathukana Mokoka as a member and chairperson of the Audit & Risk Committee of the Company, subject to approval of ordinary resolution number 2 above

#### ORDINARY RESOLUTION NO. 4. -

To re-appoint Dr Busisiwe Vilakazi as a member of the Audit & Risk Committee of the Company

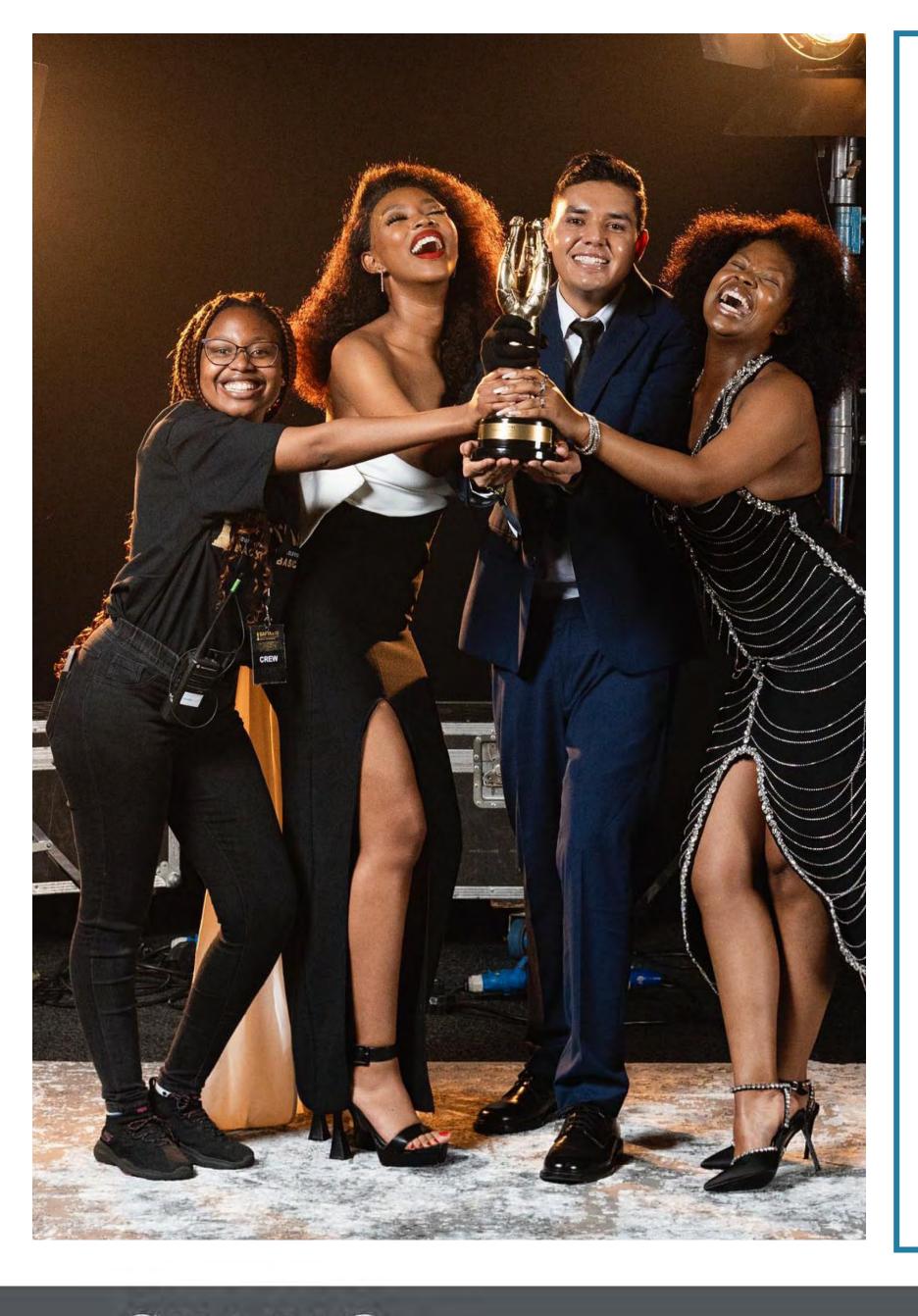
### ORDINARY RESOLUTION NO. 5. -

To re-appoint Dr Tom Brown as a member of the Audit & Risk Committee of the Company









### ORDINARY RESOLUTIONS CONTINUED

### ORDINARY RESOLUTION NO. 6. -

To re-appoint Dr Busisiwe Vilakazi as a member and chairperson of the Transformation, Social and Ethics Committee of the Company

#### ORDINARY RESOLUTION NO. 7. -

To re-appoint Dr Divya Singh as a member and chairperson of the Transformation, Social and Ethics Committee of the Company

### ORDINARY RESOLUTION NO. 8. -

To appoint Dr Tom Brown as a member of the Transformation, Social and Ethics Committee of the Company





### ORDINARY RESOLUTIONS CONTINUED

#### ORDINARY RESOLUTION NO. 9. -

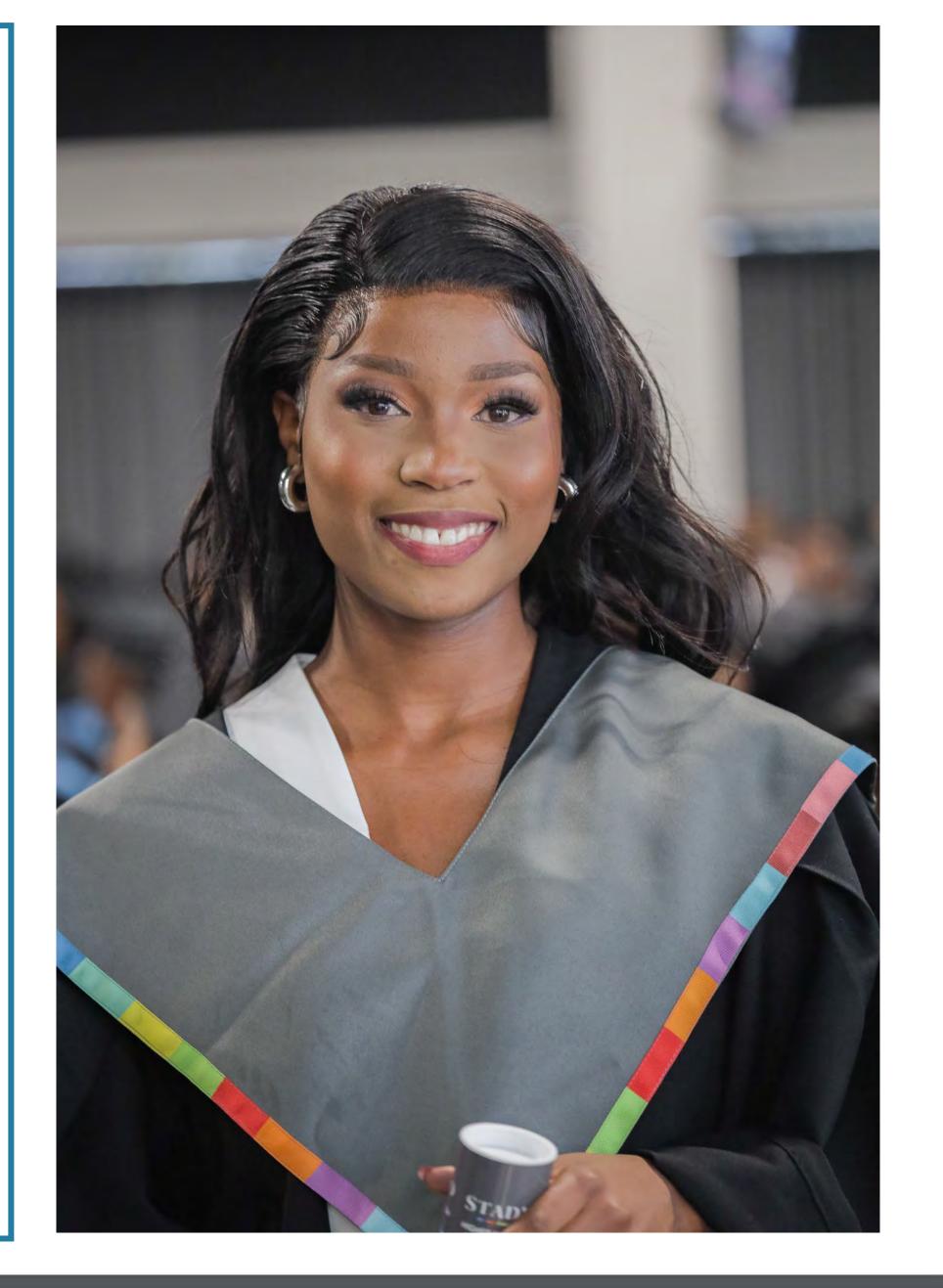
To re-appoint PricewaterhouseCoopers Inc. as the auditor

#### ORDINARY RESOLUTION NO. 10. -

Non-binding endorsement of STADIO Holdings' Remuneration Policy

#### ORDINARY RESOLUTION NO. 11. –

Non-binding endorsement of STADIO Holdings' Implementation Report on the Remuneration Policy









## SPECIAL RESOLUTIONS

SPECIAL RESOLUTION NO. 1. - Remuneration of chairperson of the Board

SPECIAL RESOLUTION NO. 2. - Remuneration of members of the Board

SPECIAL RESOLUTION NO. 3. - Remuneration of chairperson of the Audit and Risk Committee

SPECIAL RESOLUTION NO. 4. - Remuneration of members of the Audit and Risk Committee





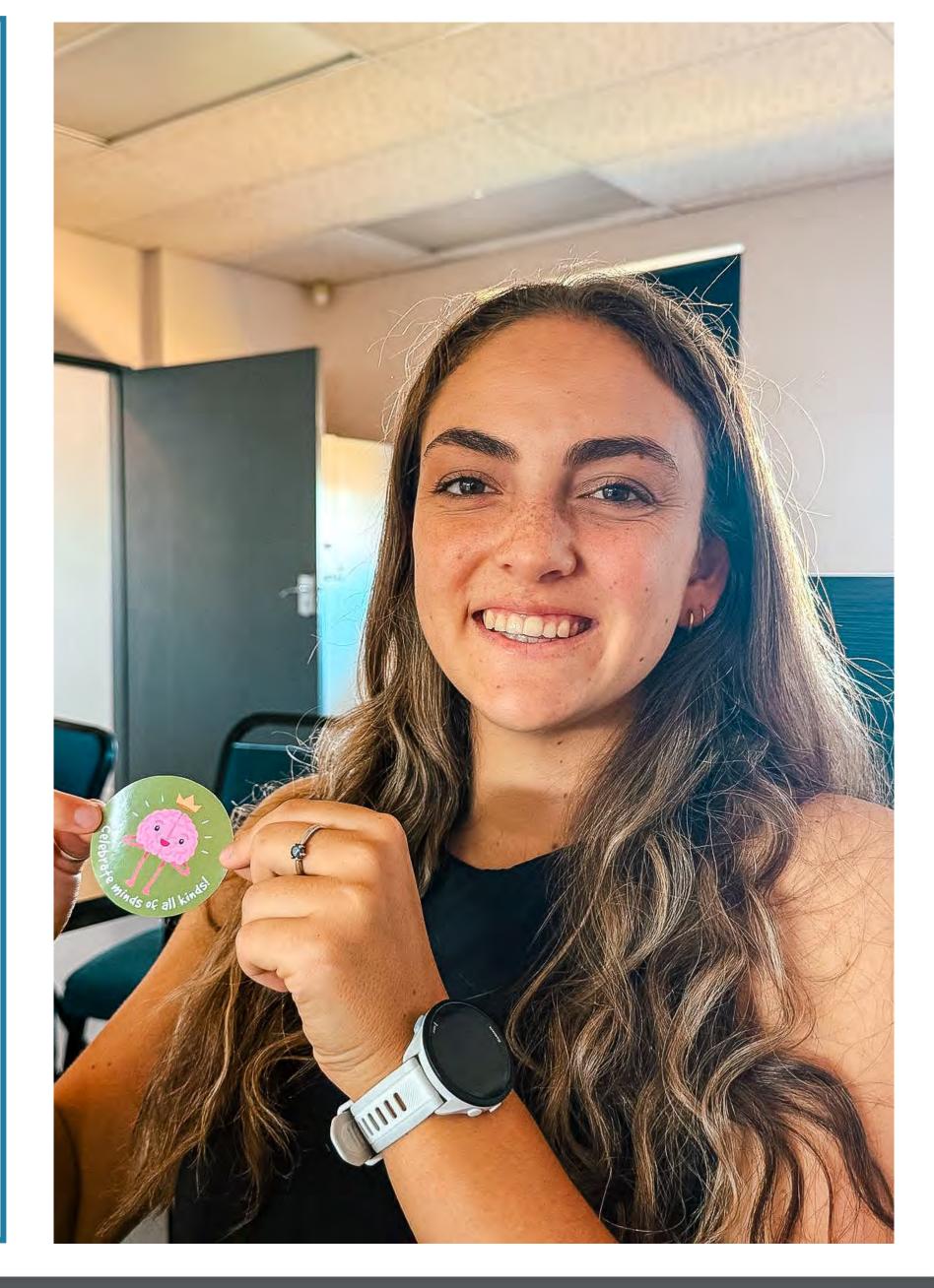
## SPECIAL RESOLUTIONS CONTINUED

SPECIAL RESOLUTION NO. 5. - Remuneration of chairpersons of the Remuneration and Nominations Committee

SPECIAL RESOLUTION NO. 6. - Remuneration of members of the Remuneration and Nominations Committee

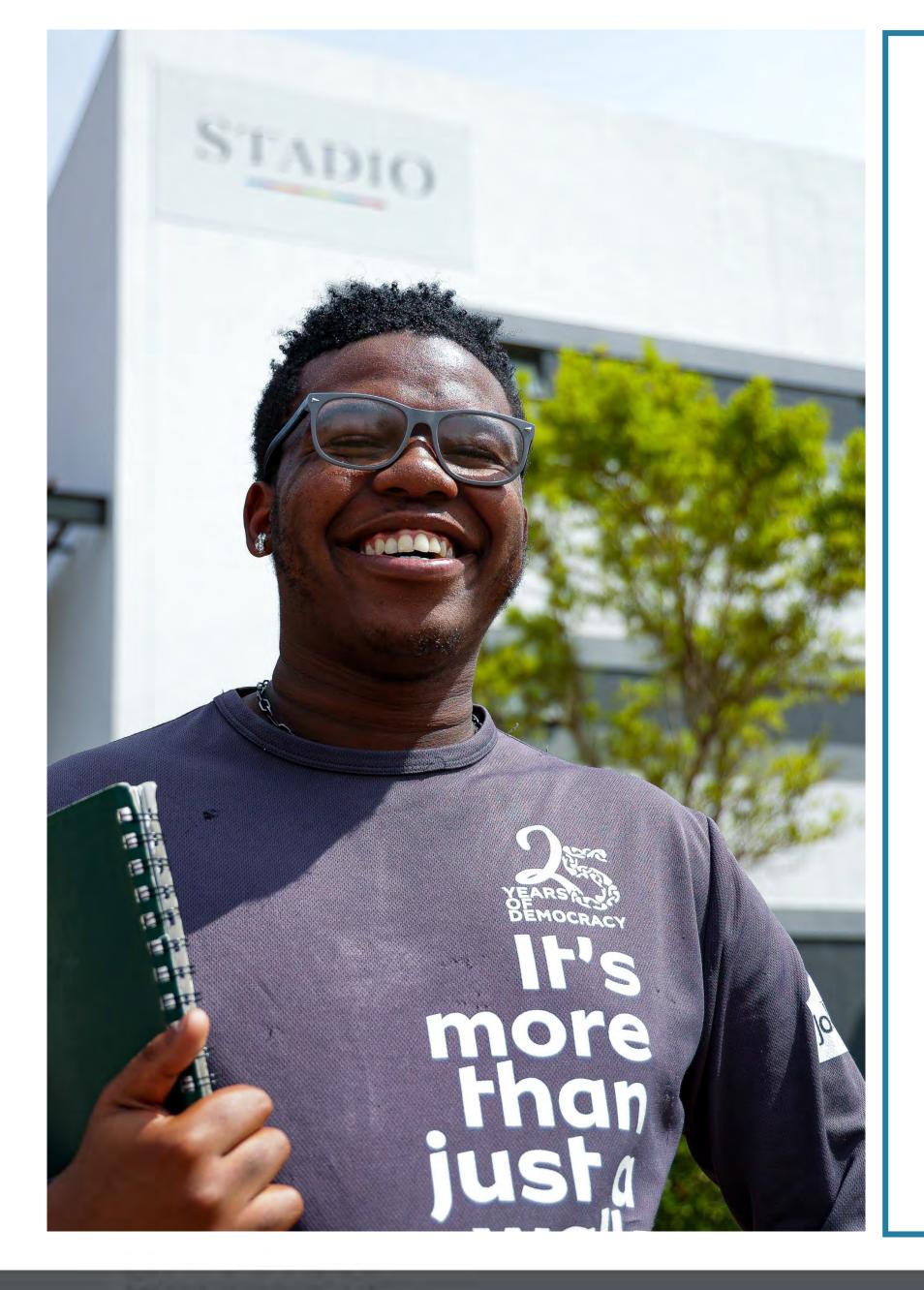
SPECIAL RESOLUTION NO. 7. - Remuneration of chairperson of the Transformation, Social and Ethics Committee

SPECIAL RESOLUTION NO. 8. - Remuneration of members of the Transformation, Social and Ethics Committee









## SPECIAL RESOLUTIONS

SPECIAL RESOLUTION NO. 9. - General authority to provide inter-company financial assistance

SPECIAL RESOLUTION NO. 10. - General authority to provide financial assistance for the subscription for and/or the acquisition of shares in the Company or a related or inter-related company

SPECIAL RESOLUTION NO. 11. - General authority to repurchase shares by the Company or its subsidiaries





### CEO'S FEEDBACK

CHRIS VORSTER CHIEF EXECUTIVE OFFICER



## OUR PURPOSE IS TO EMPOWER THE NATION BY WIDENING ACCESS TO QUALITY HIGHER EDUCATION THROUGH OUR 3 DISTINCT PRIVATE HIGHER EDUCATION INSTITUTIONS



UNDERPINNING ALL DECISIONS IS OUR COMMITMENT TO OUR WWS WIDENING ACCESS - WORLD OF WORK - STUDENT CENTREDNESS





### SOLID 2024 FINANCIAL RESULTS

JUN 2023: 42 874

47 024

Semester 1 student numbers up

10%

DEC

508 2023: 46

Semester 2 student numbers up

8%

50 039

DEC 2023: R1 414m

R1 612m

Revenue

27.6%

2023:

2023: 10.0cps

DEC

14%

28.4%

**EBITDA** Margin **R276m** 

Profit after tax up

17%

2023: 24.5 cps

DEC

30.9cps

Earnings per share up

26%

31.5cps

Core headline earnings per share up

DEC 2023: R360m R465m

Cash generated from operations up

15.1cps

Dividend share

DEC 2023: 11.7%

DEC 2023: R236m

13.6% Return on equity

16%

Higher **Education** takes patience



**Investing** for future growth





## SUPPORTED BY A STRONG STATEMENT OF FINANCIAL POSITION

SUMMARISED STATEMENT OF FINANCIAL POSITION	DEC 23 R millions	DEC 24 R millions
Total assets	2 316	2 389
Property, plant and equipment	872	889
Right-of-use assets	65	62
Intangibles (incl Goodwill)	903	923
Other assets	128	176
Trade and other receivables	217	207
Cash and cash equivalents	130	132
Total equity	1 863	2 024
Attributable to equity holders	1 795	1 957
Non-controlling interests	68	67
Total liabilities	453	365
Borrowings	0	0
Lease liabilities	115	112
Other liabilities	338	253
Number of shares in issue (m)	847	848
NAV per share (cents)	212	231
Gearing ratio	6%	6%
Gearing ratio (excl IFRS16: lease liability)	0%	0%

#### At 31 December 2024:

- R132m of cash on hand
- Gearing ratio 6% (0% excluding IFRS 16 lease liability)
- Debt facility of R100m unutilised at the end of the year

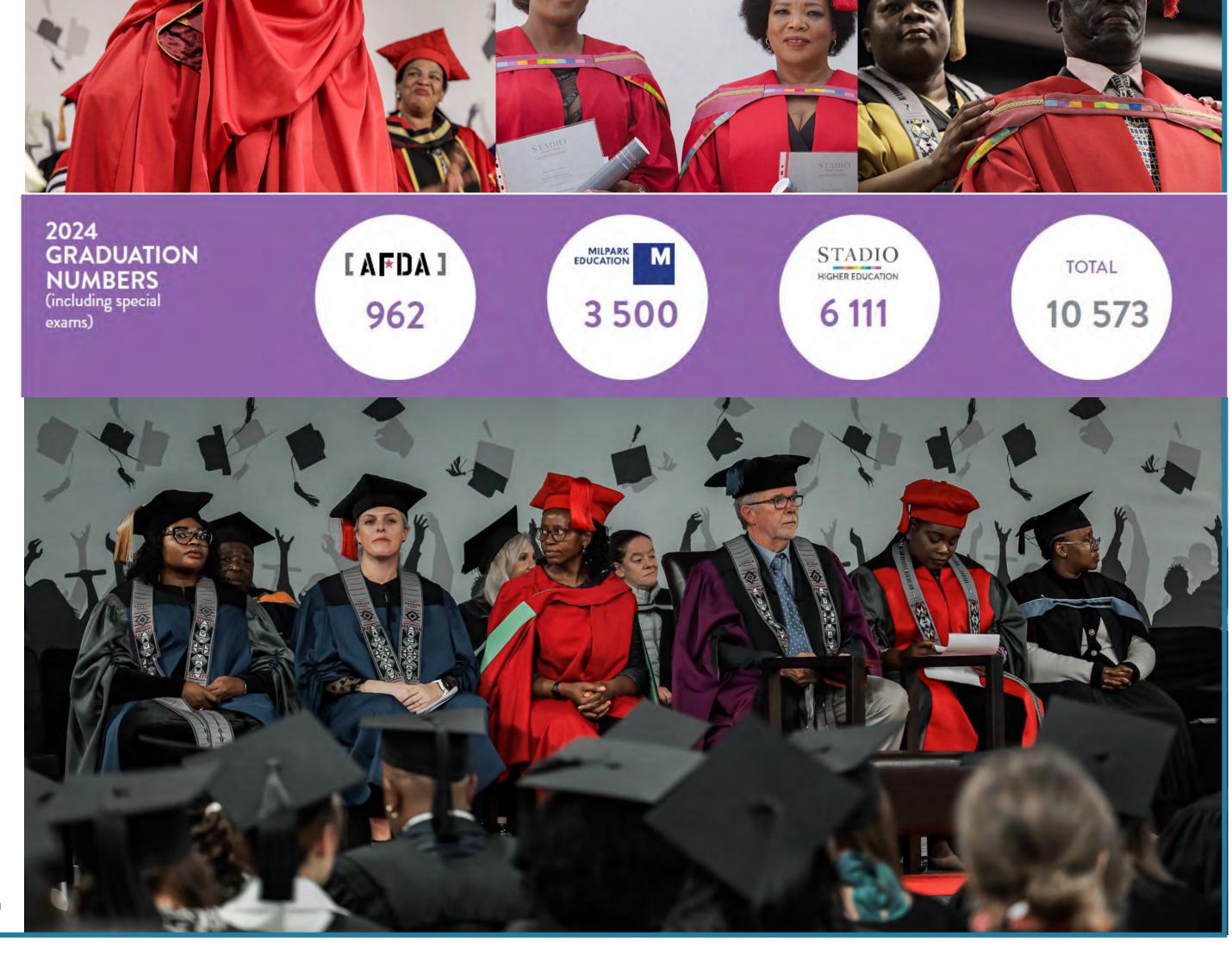
Our strong balance sheet and low gearing allows us to act swiftly when the right opportunity presents itself





## ACADEMIC QUALITY AND EXCELLENCE

- Graduation numbers increasing annually multiple graduation ceremonies held across the country, with numerous Doctorates graduating
- Graduate Desirability 97.2% of respondents\* who have employed STADIO Higher Education graduates or students would employ STADIO Higher Education graduates again
- Graduate Employability 80% of STADIO Higher Education graduates employed or studying within nine months
- Milpark Education retained its position of achieving the highest pass rate in the SAICA ITC Board exam in 2023 and 2024
- AFDA students and alumni won 17 Golden Horn awards in 7 categories at the 18th SAFTAs, amongst multiple other awards
- STADIO Higher Education students win various awards including School of Fashion student winning 2024 SA Fashion Week Student Competition



\* survey conducted by the Bureau for Market Research





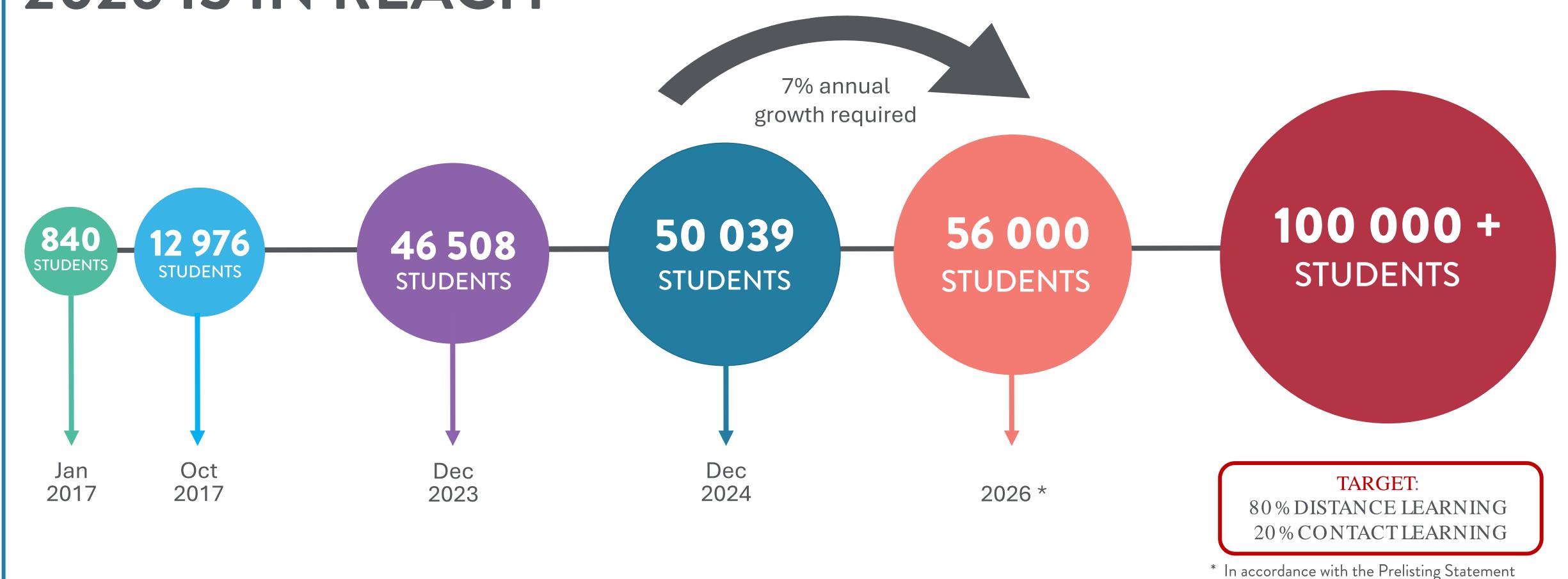
**GHER EDUCATION** 







## WE REACHED 50 000 STUDENTS IN 2024 – OUR TARGET OF 56 000 STUDENTS BY 2026 IS IN REACH







THE NEED
FOR QUALITY
HIGHER EDUCATION
IN SOUTH AFRICA
IS INCREASING

WE HAVE A
BIG ROLE
TO PLAY





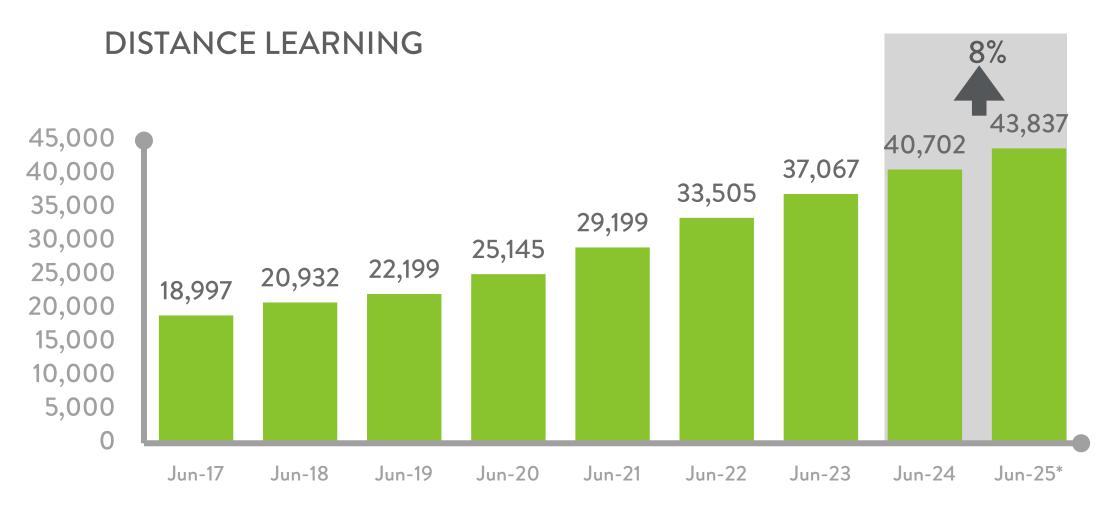
#### OUR STUDENT GROWTH TARGETS TARGET: 80% DISTANCE LEARNING 20% CONTACT LEARNING 9% annual growth required 100 000 + 56 000 80000 50 039 50 878 12 976 **STUDENTS STUDENTS** STUDENTS **STUDENTS STUDENTS STUDENTS STUDENTS** Oct Jan June Dec 2017 2025\* 2030 2017 2026 2024

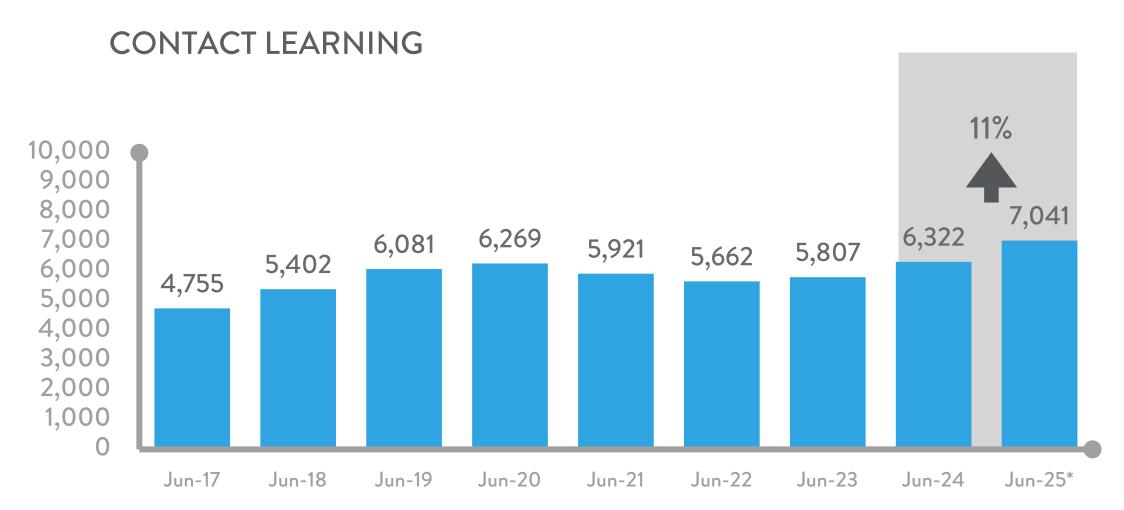
WITH EBITDA MARGINS > 30% AND SUSTAINABLE RETURN ON EQUITY OF 20%+

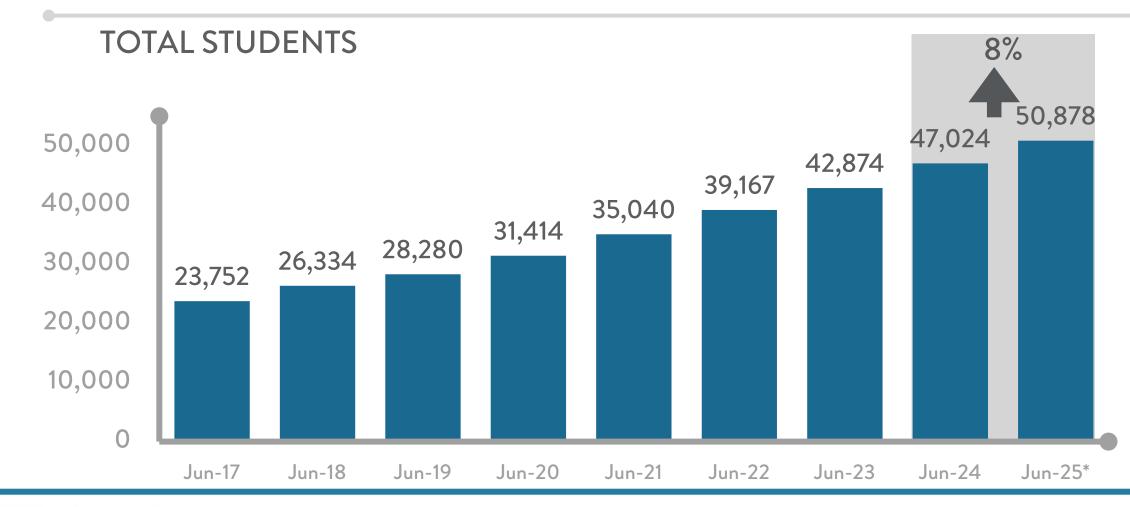




### UPDATE ON 2025 SEMESTER 1 STUDENT NUMBERS







#### **NOTES:**

- STUDENT NUMBERS DISCLOSED EXCLUDE STUDENTS ENROLLED IN SHORT-LEARNING PROGRAMMES

\* S1 NUMBERS WILL BE UPDATED FOR HEAD-COUNT AS AT 30 JUNE 2025





## WE HAVE A SOLID GROWTH STRATEGY

EXPLORING OTHER OPPORTUNITIES
THROUGH EXCITING INTERNATIONAL
AND LOCAL PARTNERSHIPS

OPENING NEW
COMPREHENSIVE
CAMPUS &
OPTIMISING
EXISTING
CAMPUSES

EXPLORING
NEW
GEOGRAPHIC
REGIONS
AND MARKETS

ACCREDITING
NEW
IN-DEMAND
PROGRAMMES

TAKING
PROGRAMMES
TO NEW SITES
OF DELIVERY
& TO NEW
MODES

OPENING
NEW
FACULTIES
& SCHOOLS





### OUR BREADTH OF QUALIFICATIONS

- 96 Accredited qualifications
- 34 Qualifications submitted for accreditation / in process of registration or certification

ACCESS QUALIFICATIONS
(HIGHER CERTIFICATES)
TO DOCTORATES

PQM is reassessed continuously to ensure work-place relevance and demand – rationalise qualifications that no longer meet criteria

SCHOOL OF EDUCATION

SCHOOLS OF
ACCOUNTING,
COMMERCE,
ADMINISTRATION &
MANAGEMENT AND
FINANCIAL
SEVICES

SCHOOLS OF ENGINEERING & ARCHITECTURE SCHOOLS OF FILM, HUMANITIES, MEDIA & DESIGN AND FASHION

SCHOOLS OF POLICING & LAW ENFORCEMENT

SCHOOL OF INFORMATION TECHNOLOGY







## WE'VE INVESTED IN OUR CAMPUSES OFFERING A HOLISITIC STUDENT EXPERIENCE









### DURBANVILLE CAMPUS

- Construction commenced in October 2024
- On track to open for new students in January 2026
- Comprehensive campus housing 7 Faculties, including Engineering
- To open offering multiple qualifications across all faculties
- Sports facilities will be available offering a real holistic student experience
- To construct phase 2 earlier (for completion in August 2026) for a total cost of R325 million (including phase 1 and phase 2)
- Total capacity to increase to in excess of 6 000 students
- Expect to open in 2026 with at least 1 000 students

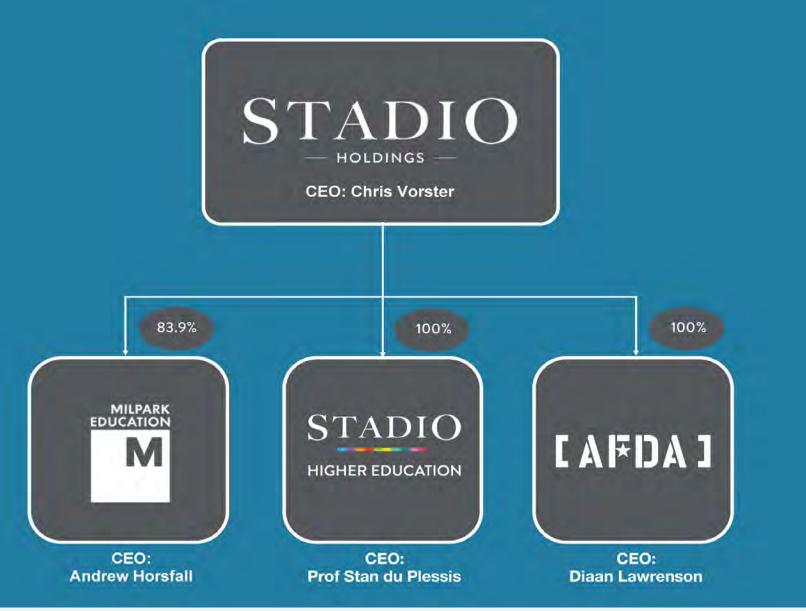
AFDA Hatfield to open in 2026











## NEW STRUCTURE & PROCESSES

- Prof Stan du Plessis appointed as CEO of STADIO Higher Education, effective 1 August 2025
- Stan was previously the COO of Stellenbosch University. His considerable knowledge in economics and research, coupled with his expertise in contact learning will be of great benefit to STADIO Higher Education, complementing STADIO Higher Education's strong distance learning capabilities. This will assist in taking STADIO Higher Education to new heights
- Current Holdings team doubles up as STADIO Higher Education Leadership team
- We've built the foundations at STADIO Higher Education
- The time is right to start focusing on other expansion opportunities
- We will also focus on realising many untapped synergies across the 3 institutions
- We will continue to invest in technology and processes to always simplify and improve our offerings, allowing us to scale without losing quality





# TAKING OUR GROWTH STRATEGY FURTHER

EXPLORING OTHER OPPORTUNITIES
THROUGH EXCITING INTERNATIONAL
AND LOCAL PARTNERSHIPS

OPENING
NEW
FACULTIES
& SCHOOLS

OPENING NEW
COMPREHENSIVE
CAMPUS &
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PROGRAMMES

TAKING
PROGRAMMES
TO NEW SITES
OF DELIVERY
& TO NEW
MODES





### ESG PRINCIPLES ARE CORE TO OUR OFFERINGS

#### **ENVIRONMENTAL**

- · Aim to limit our carbon footprint with various initiatives on energy, water and waste management
  - installed solar solutions at majority of campuses and investigating alternate water solutions

#### SOCIAL

- Core Focus: Quality Education (SDG 4)
- Underpinned by our WWS
- Widening access to quality higher education has a positive impact on students and indirectly benefits society and the country as a whole (assists in reducing equality and tackling poverty)
- Introduced the STADIO Khulisa Student Share Scheme giving shares to students upon graduating with NQF 8 and above creating generational wealth whilst teaching these graduates about investing through associated free short-courses
- Focus on engaged scholarship and integrating community engagement into the curriculum
- Promoting a working environment that encompasses inclusivity, diversity and respect (equal pay for equal work) gender pay gap of 14.4% is better than the national and global average

#### **GOVERNANCE**

- · Integrate ESG into the overall business model and strategic framework
- Establish strong governance practices and risk management processes
- Transparent and ethical leadership

### General principles:

- All Group activities need to add or preserve value for stakeholders and should not be a tick box exercise
- We need to balance the need to provide affordable quality education to our students, whilst meeting the needs of our shareholders, and remaining a good corporate citizen

### Our WWS underpins all we do



Widening access to quality higher education for more individuals



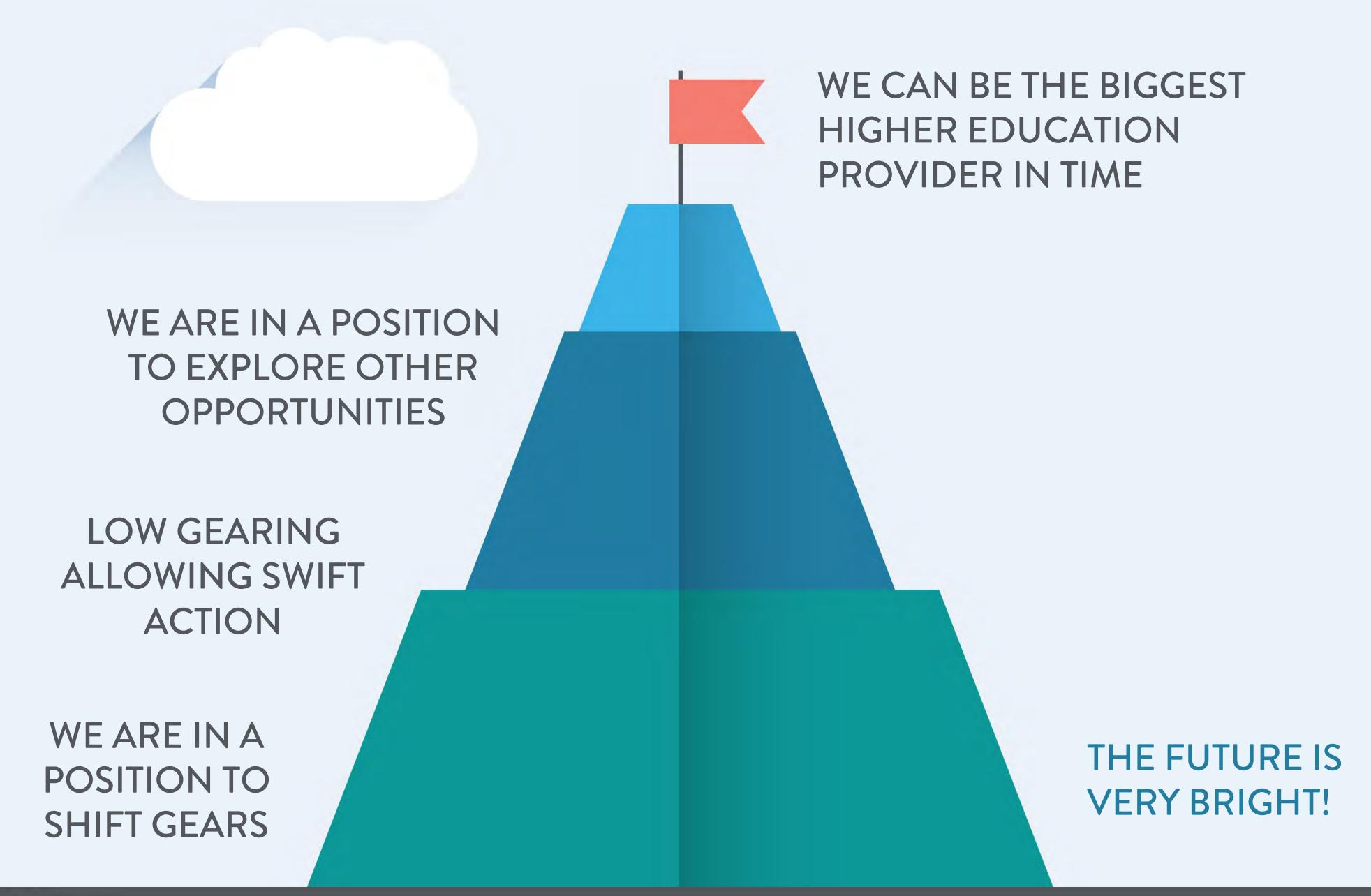
World of work – ensuring our qualifications are relevant and linked to industry (employability)



Student Centredness –
providing a holistic
offering including student
support, bridging modules,
etc













### QUESTIONS & ANSWERS











### RESULTS OF THE POLL

All resolutions were passed by the requisite majority

